

How to be the Smartest Business Travel Booker in the Room

1

Content is king.

Check your TMC is offering you **all of the content you need** in one place. This includes key sources such as NDC, GDS and negotiated rates direct from retailers such as Booking.com.

3

Does the content offered **cover the whole trip**?

Gray Dawes offer a fare desk from time of ticketing right up until 24 hours before you go, ensuring the **lowest costs are maintained** throughout.

5

Does your TMC offer **negotiated rates for hotels** or work with parties such as booking.com?

Avoid hotel stays on Tues, Weds and Sat - you can **save 27%** by staying on a Thursday night in Europe.

2

Booking in advance

is recommended for cheaper fares (at least 90 days before). Use the knowledge and the full experience of your travel consultants for the best possible savings.

4

Ensure you get the **best rates on flights**.

On average, our Gray Dawes Fares Programme consistently **saves our clients over £250** against traditional GDS airline content on long haul fares.



Learn how **YOU** can save costs on your corporate travel programme by contacting **sales@gdg.travel**. If you are an existing customer, get in touch with your Account Manager



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